



CORPORATE MEMBERSHIP - COMPARE THE BENEFITS

How Much Can You Save?

With a **Corporate Bronze**, **Corporate Bronze Plus**, **Corporate Silver**, **Corporate Regional** or **Corporate Gold** membership, there are substantial savings to be made, along with great value for your investment. Whether as direct savings on a range of excellent benefits or as reduced fees on Open, Custom and Executive Education training programs, all 5 memberships provide multiple ways for your organisation to save, whilst remaining committed to the ongoing development of your people.

Here is a comparison of the benefits offered in each tier:

		Bronze	Bronze Plus	Silver	Regional	Gold
	2018 Annual Fee (exc GST)	\$500	\$1,000	\$2,500	\$3,500	\$5,000
Open Programs	Savings on our Open Program suite ^{^1}	15%	15%	20%	25%	25%
	Free Open Program training day(s) ^{^2}	1 day	2 days	1 day	4 days	2 days
	Corporate Members' Introductory Training Session for 1 participant ^{^3}	N/A	Incl	Incl	Incl	Incl
	Savings on a range of AIM WA + UWA Business School Executive Education Open Programs	Incl	Incl	Incl	Incl	Incl
Custom Programs	Reduced daily delivery fee on all Custom Program bookings	N/A	Save \$100 per day	Save \$200 per day	Save \$300 per day	Save \$300 per day
	Complimentary consultation with a designated Client Relationship Manager in relation to your training needs	Incl	Incl	Incl	Incl	Incl
	Savings on our online Development Needs Analysis Survey Tool for up to 150 of your employees	N/A	N/A	½ Price	½ Price	Incl
Signature Leadership Events	Senior Executive Forum - savings on our Non Member rate	N/A	N/A	Save \$1,000 per participant (for up to 3 participants)	Save \$1,500 per participant (for up to 2 participants)	Save \$1,500 per participant (for up to 3 participants)
	Savings on attendance at our annual Leadership Summit ^{^4}	N/A	N/A	Buy 1 individual ticket, get 1 free	N/A	1 free ticket
Professional Memberships	Professional Membership at \$299 ^{^5}	N/A	N/A	3 included	N/A	5 included
	Waived \$99 application fee on Professional Membership applications (above your included Memberships - Bronze/Bronze Plus 0; Silver 3; Gold 5)	Incl	Incl	Incl	Incl	Incl
	Copy of AIM WA Leader Magazine - 4 issues per year	Incl	Incl	Incl	Incl	Incl
Venue Hire	Reduced daily venue hire rates ^{^6}	Save 15%	Save 15%	Save 20%	Save 25%	Save 25%

Terms and Conditions:

- ^{^1} Offer excludes Higher Education Programs, Executive Education Programs, Residential Programs and all Programs containing assessment/coaching components, and can only be used once you have paid for and attended a 1 day (or more) AIM WA Open Program. For complete pricing details see our current Program Guide at aimwa.com
- ^{^2} One offer per Membership - the 1 day complimentary Open Program training day offer may only be taken on a 1 day Program; the 2 day complimentary Open Program training day offer may only be taken as either a 1 x 2 day Program OR 2 x 1 day Programs ; the 4 day complimentary Open Program training day offer may only be used on Programs up to 4 days in length and not as part of a longer Program- offer excludes Higher Education Programs, Executive Education Programs, Residential Programs and all Programs containing assessment/coaching components, and can only be used once you have paid for and attended a 1 day (or more) AIM WA Open Program
- ^{^3} Offer is for one participant from the Corporate Member Organisation on one of our exclusive 1/2 day Corporate Member Introductory Training Sessions - dates to be advised. One offer per Corporate Membership; applies to new Corporate Members only
- ^{^4} Silver Membership – Buy 1 individual ticket, get 1 free (1 offer per Corporate Silver Membership); Gold Membership – 1 x complimentary individual ticket (1 offer per Corporate Gold Membership)
- ^{^5} For new Corporate Members - please refer to the Corporate Membership/Professional Membership Terms and Conditions online at aimwa.com. Renewing Silver and Gold Corporate Members will retain all currently activated Professional Memberships for a further 12 months, up to the allocated number (i.e. 3 Professional Memberships for Corporate Silver; 5 Professional Memberships for Corporate Gold)
- ^{^6} Offer excludes catering
- * The Corporate Regional Membership only applies to organisations whose Head Office is situated in areas of Western Australia, outside of the Perth Metropolitan Region, as defined by the Department of Primary Industries and Regional Development.

Prices shown do not include GST, where applicable. Savings shown are savings off our Non-member rates.

MEET THE CORPORATE MEMBERSHIP TEAM

We're here to make your Corporate Membership experience a successful partnership. Please feel free to contact us.



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TALK TO US

Please call Graeme Robb, Manager Corporate Membership on **+61 8 9383 8026** to arrange a one-on-one meeting.



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